2018 Price Study of Community Supported Agriculture Operations in CT

BACKGROUND

The goal of the 2018 Price Study of Community Supported Agriculture (CSA) Operations in CT is to monitor prices that farm businesses are charging for a <u>standard summer vegetable full share</u> and to share our findings with producers. This is the seventh year we have collected CSA pricing data. In response to producer inquiries, we began tracking CSAs that are USDA Certified Organic and/or had taken the CT NOFA Pledge. Given the increasingly common practice of offering a credit-type CSA (or sometimes called debit, or farm stand-style) we also track the frequency of this model. Below is a summary of our findings, as well as a full list of CSAs that were included in the study.

METHODOLOGY:

We rely heavily on the price of CSA memberships (or shares) as advertised by farms and producer associations on websites and through social media. We compared prices of full CSA shares that featured vegetables, herbs, and sometimes flowers or small fruit. We did not attempt to compare the contents of CSA shares, nor did we evaluate pricing for add-on items such as flower shares, fruit shares, meat shares, egg shares, etc.

We segmented CSAs into three types:

TYPE 1 - Traditional CSAs that offer a full-sized share in a range of 15-24 weeks

TYPE 2 - CSAs that offer shares for less than 15 weeks

TYPE 3 - Modern farm credit/debit model CSAs that <u>only</u> offer a farm credit or bucks program for customers to use at the farm, at their farm stands, or at a farmers' market.

	# of CSAs
Type 1	82
Type 2	10
Type 3	8
TOTAL	100

SUMMARY:

We found the average weekly price of CSAs in the 2018 season was \$31/week, which is unchanged over three seasons. While the total number of CSAs may be declining, we are not confident that our data collection methodology is adequate to confirm this possibility. We can only state that the total number of CSAs that we could locate in 2018 was 100, down from 113 in 2017.

County comparison of Type 1 CSAs

	# of Type 1 CSAs	Weekly Price
Fairfield	7	\$31
Hartford	17	\$34
Litchfield	14	\$27
Middlesex	11	\$30
New Haven	14	\$31
New London	8	\$33
Tolland	5	\$33
Windham	6	\$33

TYPE 1 - 2018 Summer Traditional CSA Full Shares (15-24 weeks)

Fairfield County

Codes: N=New CSA O=Organic FP=Farmers Pledge FC=Credit/Debit model D=Delivery

Belta's Farm \$27.78

Westport, CT

Summer full share: 18 weeks, \$500

FP

First Acre, LLC \$32.50

Stratford, CT

Summer full share: 20 weeks, \$650

FP, D

Laurel Glen Farm \$25.00

Shelton, CT

Summer full share: 19 weeks, \$585

FP, FC

Shortt's Farm and Garden Center \$30.79

Sandy Hook, CT

Summer full share: 20 weeks, \$585

Sport Hill Farm \$35.00

Easton, CT

Summer full share: 20 weeks, \$700

FP, FC

Stone Gardens Farm \$30.00

Shelton, CT

Summer full share: 20 weeks, \$600

FC

The Hickories \$38.24

Ridgefield, CT

Summer full share: 17 weeks, \$650

O, FP

Hartford County

Codes: N=New CSA O=Organic FP=Farmers Pledge FC=Credit/Debit model D=Delivery

Beckett Farms, LLC \$37.50

Glastonbury, CT

Summer full share: 24 weeks, \$900

Bristol's Farm Market \$29.17

Canton, CT

Summer full share: 18 weeks, \$525

FC

Gifts of Love Simsbury, CT Summer full share: 20 weeks, \$600 O, FP, D	\$30.00
Deercrest Farm Glastonbury, CT Summer full share: 20 weeks, \$900	\$45.00
Easy Pickin's Orchard Enfield, CT Summer full share: 20 weeks, \$560	\$28.00
Fair Weather Acres Rocky Hill, CT Summer full share: 16 weeks, \$600	\$37.50
George Hall Farm Simsbury, CT Summer full share: 23 weeks, \$690 O	\$30.00
Hein Farm LLC Farmington, CT Summer full share: 18 weeks, \$600	\$33.33
Holcomb Farm West Granby, CT Summer full share: 20 weeks, \$625 FP	\$31.25
Killam & Bassette Farmstead, LLC South Glastonbury, CT Summer full share: 20 weeks, \$600 FC	\$30.00
Lewis Educational Agricultural Farm Southington, CT Summer full share: 18 weeks, \$750	\$41.67
Newgate Farms Windsor, CT Summer full share: 20 weeks, \$650	\$32.50
Oxen Hill Farm CSA Suffield, CT Summer full share: 18 weeks, \$645	\$35.83
Rosedale Farm and Vineyards Simsbury, CT Summer full share: 18 weeks, \$749	\$41.61
Simpaug Farm Simsbury, CT Summer full share: 20 weeks, \$600 FP	\$30.00

Sub Edge Farm \$36.11

Farmington, CT

Summer full share: 18 weeks, \$650

O, FP, FC

Wind Hill Community Farm \$25.00

Glastonbury, CT

Summer full share: 16 weeks, \$400

FP, D

Litchfield County

Codes: N=New CSA O=Organic FP=Farmers Pledge FC=Credit/Debit model D=Delivery

Adamah Farm \$29.57

Falls Village, CT

Summer full share: 23 weeks, \$680

FP

Barden Farm \$25.00

New Hartford, CT

Summer full share: 22 weeks, \$550

FC

Clatter Valley Farm \$33.33

New Milford, CT

Summer full share: 15 weeks, \$500

Gresczyk Farms \$25.00

New Hartford, CT

Summer full share: 20 weeks, \$500

D

Heritage Gardens \$26.67

Winchester, CT

Summer full share: 18 weeks, \$480

FP, FC

Husky Meadow Farm \$30.00

Norfolk, CT

Summer full share: 20 weeks, \$600

N, O, FP

Maple View Farm \$21.88

Harwinton, CT

Summer full share: 16 weeks, \$350

O, FP

Marble Valley Farm \$32.50

Kent, CT

Summer full share: 20 weeks, \$650

FC

Ox Hollow Farm \$25.00

Bantam, CT

Summer full share: 20 weeks, \$500

Ridgeway Farm \$19.44

West Cornwall, CT

Summer full share: 18 weeks, \$350

N, FP

Shiloh Run Farm \$29.00

Harwinton, CT

Summer full share: 20 weeks, \$580

FP

Sun One Organic Farm \$30.00

Bethlehem, CT

Summer full share: 18 weeks, \$540

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The Farm \$22.50

Woodbury, CT

Summer full share: 16 weeks, \$360

FC

Waldingfield Farm \$30.00

Washington, CT

Summer full share: 20 weeks, \$600

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Middlesex County

Codes: N=New CSA O=Organic FP=Farmers Pledge FC=Credit/Debit model D=Delivery

Bitta-Blue Farm \$20.00

Killingworth, CT

Summer full share: 20 weeks, \$400

FP

Deep Hollow Farm \$26.32

Deep River, CT

Summer full share: 19 weeks, \$500

N, FP

Fire Ring Farm \$33.33

Portland, CT

Summer full share: 18 weeks, \$600

FP

Forest City Farms \$34.72

Middletown, CT

Summer full share: 18 weeks, \$625

O, FP

Gentle Giant Farm \$25.00

Middlefield, CT

Summer full share: 20 weeks, \$500

N, O, FP, FC, D

Old River Farm \$30.00

Middlefield, CT

Summer full share: 20 weeks, \$600

N, FP, D

Phoenix Farm \$35.00

Cromwell, CT

Summer full share: 20 weeks, \$700

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Staehly Farms \$30.00

East Haddam, CT

Summer full share: 20 weeks, \$600

Starlight Gardens \$30.00

Durham, CT

Summer full share: 20 weeks, \$600

N, O, FP

Wellstone Farm \$34.72

Higganum, CT

Summer full share: 18 weeks, \$625

FP

Yellow House Farm \$31.00

Middletown, CT

Summer full share: 20 weeks, \$620

O, FP

New Haven County

Codes: N=New CSA O=Organic FP=Farmers Pledge FC=Credit/Debit model D=Delivery

Barberry Hill Farm \$40.63

Madison, CT

Summer full share: 16 weeks, \$650

Bishop's Orchards Farm Market \$30.00

Guilford, CT

Summer full share: 20 weeks, \$600

Bodhichitta Farms \$40.00

Prospect, CT

Summer full share: 15 weeks, \$600

FP, FC

Cecarelli Farms \$26.67

Northford, CT

Summer full share: 18 weeks, \$480

Crooked Carrot CSA \$30.00

Southbury, CT

Summer full share: 20 weeks, \$600

Daffodil Hill Growers \$33.82

Southbury, CT

Summer full share: 17 weeks, \$575

Farm River Farm \$31.25

East Haven, CT

Summer full share: 20 weeks, \$625

FP

Farmer Joe's Gardens \$27.00

Wallingford, CT

Summer full share: 15 weeks, \$405

Frankie's Fruit and Vegetables \$30.56

North Haven, CT

Summer full share: 18 weeks, \$550

FP

Hindinger Farm \$26.09

Hamden, CT

Summer full share: 23 weeks, \$600

FC

Koan Farms \$15.00

Woodbridge, CT

Summer full share: 20 weeks, \$300

FP

Massaro Farm CSA, Inc. \$34.75

Woodbridge, CT

Summer full share: 20 weeks, \$695

O, FP

New Haven Farms \$40.00

New Haven, CT

Summer full share: 20 weeks, \$800

FP

River Crest Farm, LLC \$27.78

Milford, CT

Summer full share: 18 weeks, \$500

New London County

Codes: N=New CSA O=Organic FP=Farmers Pledge FC=Credit/Debit model D=Delivery

Ayer Farm \$30.56

Franklin, CT

Summer full share: 18 weeks, \$550

D

Brown Paper Bag Harry's Farm \$36.67

North Franklin, CT

Summer full share: 15 weeks, \$550

FP

Full Heart Farm \$27.27

Ledyard, CT

Summer full share: 15 weeks, \$409

Hunts Brook Farm \$36.11

Quaker Hill, CT

Summer full share: 18 weeks, \$650

FP

Provider Farm \$27.39

Salem, CT

Summer full share: 23 weeks, \$630

FP

Sweet Acre Farm \$33.33

Lebanon, CT

Summer full share: 15 weeks, \$500

O, FC

Upper Pond Farm \$40.00

Old Lyme, CT

Summer full share: 20 weeks, \$800

West Green Farm \$34.38

Lebanon, CT

Summer full share: 16 weeks, \$550

Tolland County

Codes: N=New CSA O=Organic FP=Farmers Pledge FC=Credit/Debit model D=Delivery

Cloverleigh Farm \$37.50

Storrs, CT

Summer full share: 16 weeks, \$600

O, FP

Cobblestone Farm \$30.56

Mansfield Center, CT

Summer full share: 18 weeks, \$550

FP

Down to Earth CSA \$38.75

Stafford, CT

Summer full share: 20 weeks, \$775

FP

Ghost Fawn Homestead \$31.25

Willington, CT

Summer full share: 16 weeks, \$500

FP

Willow Valley Farm \$25.00

Willington, CT

Summer full share: 20 weeks, \$500

FP

Windham County

Codes: N=New CSA O=Organic FP=Farmers Pledge FC=Credit/Debit model D=Delivery

Assawaga Farm \$35.00

Putnam, CT

Summer full share: 20 weeks, \$700

N, O, FP

Blueberry Hill Organic Farm \$45.00

Danielson, CT

Summer full share: 15 weeks, \$675

O

Brown Farm \$28.00

Scotland, CT

Summer full share: 20 weeks, \$560

O, FP

Devon Point Farm \$42.78

Woodstock, CT

Summer full share: 18 weeks, \$770

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KD Crop Farms \$20.00

Chaplin, CT

Summer full share: 20 weeks, \$400

Russo's Roots \$28.75

Canterbury, CT

Summer full share: 20 weeks, \$575

TYPE 2 - Farms Offering CSAs for less than 15 weeks

Sleepy Cat Farm \$21.67

Greenwich, CT

Summer full share: 30 weeks, \$650

Fairfield County

FP

Garlic Farm \$48.50

West Granby, CT

Summer full share: 10 weeks, \$485

Hartford County

FP

Urth Farms \$30.36

New Britain, CT

Summer full share: 14 weeks, \$425

Hartford County

O, FP

Boulder Knoll Community Farm \$47.50

Cheshire, CT

Summer full share: 8 weeks, \$380

New Haven County

FP

DeFrancesco Farm \$27.00

North Branford, CT

Summer full share: 14 weeks, \$378

New Haven County

Field House Farm \$30.00

Madison, CT

Summer full share: 12 weeks, \$360

New Haven County

FP

Gazy Brothers Farm \$25.00

Oxford, CT

Summer full share: 12 weeks, \$300

New Haven County

D

Robert Treat Farm \$32.50

Milford, CT

Summer full share: 10 weeks, \$325

New Haven County

Stone Acres Farm \$35.71

Stonington, CT

Summer full share: 14 weeks, \$500

New London County

Stoneyledge Farm \$45.83

Stonington, CT

Summer full share: 12 weeks, \$550

New London County

TYPE 3 - Modern farm credit/debit model CSAs that only offer a farm credit or bucks program for customers to use at the farm, at their farm stands, or at a farmers' market.

Fort Hill Farm \$26.09

New Milford, CT

Summer full share: 23 weeks, \$600

Litchfield County

O, FP

Percy Thomson Meadows \$18.52

Bethlehem, CT

Summer full share: 27 weeks, \$500

Litchfield County

FP, D

Wild Carrot Farm, LLC \$19.62

Bantam, CT

Summer full share: 26 weeks, \$510

Litchfield County

Cold Spring Farm \$38.13 Colchester, CT Summer full share: 24 weeks, \$915

Middlesex County

Four Root Farm East Haddam, CT

Extended full share: 40 weeks, \$500 \$12.50

Middlesex County

Clover Nook Farm \$27.50

Bethany, CT

Summer full share: 18 weeks, \$495

New Haven County

Raspberry Knoll Farm \$25.00

North Windham, CT

Summer full share: 16 weeks, \$400

Tolland County

Red Barn Creamery/Stearns Farmstand \$37.50

Storrs, CT

Summer full share: 16 weeks, \$600

Tolland County